

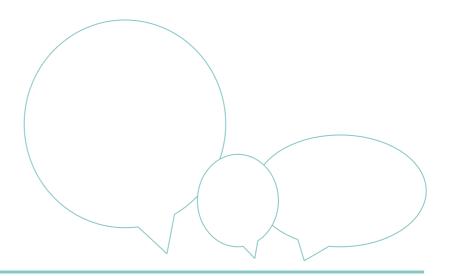
INDEX

- Scenario introduction
- The Scenario tool
- The Scenario tool design process
- The Scenario tool on field experience
- 4 visions towards Sustainable Energy for All

What a Scenario is?

A way to design and narrate possible (sustainable) futures, giving inspirations to open new visions and generate ideas, while facilitating strategic conversations among stakeholders.

- . Applied to different fields;
- . Narrated from the user point of view;
- . (Usually) With a pop style.



How the world will be if... Sustainable Product-Service Systems (S.PSS) will be applied to Distributed Renewable Energies (DRE) in low and middle-income contexts?



How the world will be if... Energy will be for All and Sustainable?





Customer type

Horizontal axis explains the stakeholders relations within the system: Business to Customer (left) or Business to Business (right)

Customer type

Horizontal axis explains the stakeholders relations within the system: Business to Customer (left) or Business to Business (right)

Vertical axis explains the products included in the offered system, on top is only offered the micro generator for the distributed production of energy, on bottom is offered the micro generator plus the energy using products or equipment.

DRE MicroGenerator

ndanies

ENERGY FOR ALL IN DAILY LIFE

An energy supplier delivers ownerless
Distributed Renewable Energy system, for daily
life activities of single users and small
communities, that pay per period/time.



"ENERGIZE" YOUR BUSINESS WITHOUT INVESTMENT COST

An energy supplier delivers ownerless Distributed
Renewable Energy system to power the
equipment of small

entrepreneur, who pay per period/time.



OFFER/PAYMENT STAKEHOLDERS SUSTAINABILITY

Business to Customer

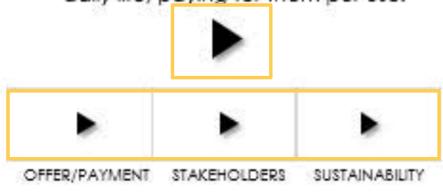
Custor

Business to Business

B₂B

"PAYXUSE" YOUR ACCESS TO DAILY LIFE PRODUCTS AND ENERGY

Single users and small communities acquire an ownerless package of a Distributed Renewable Energy system + a set of energy using products for daily life, paying for them per use.



START-UP YOUR BUSINESS PAYING X PERIOD EQUIPMENTS AND ENERGY

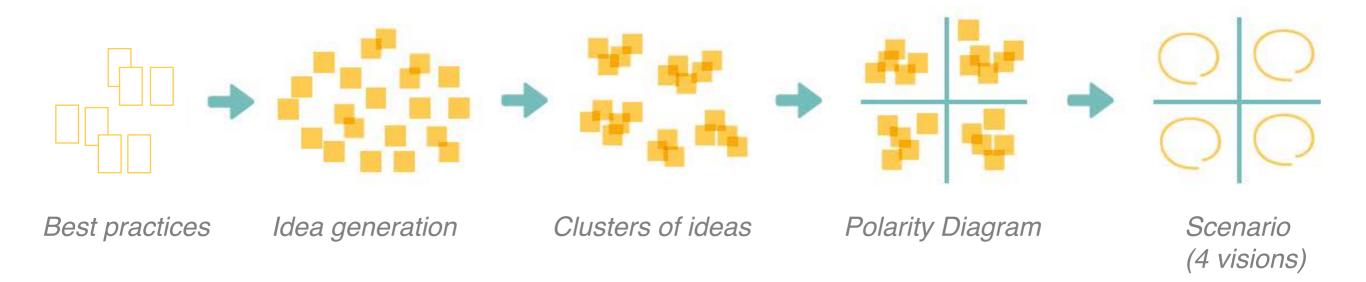
A single entrepreneur acquires an ownerless package of a Distributed Renewable Energy system + the equipment to start-up a business.



DRE MicroGenerator
& Energy Using Products-Equipment

Scenario design process

The Scenario has been developed during a MSc thesis.







WORKSHOP 21 JULY 2014, MILAN







Scenario on field experiences

Curricular

LeNSes Pilot

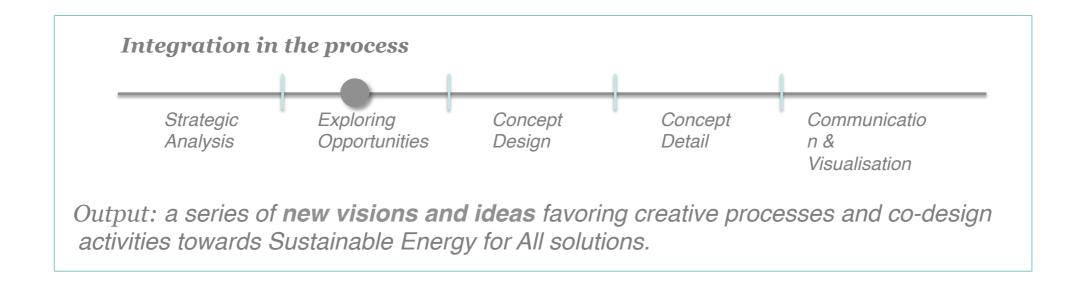


Curricular

LeNSes lifelong

LeNSes lifelong

LeNSes Pilot



Scenario a free tool

Scenario is available online in open source and copy-left to be used for further researches and processes at www.lenses.polimi.it.

